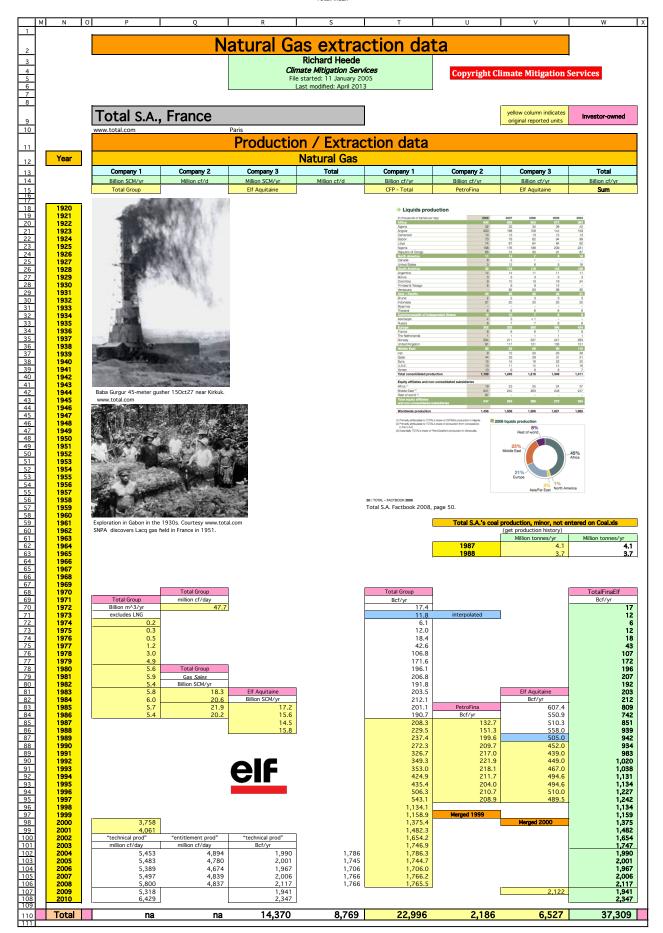
#### Oil & NGL . extraction data Richard Heede 3 4 5 6 Climate Mitigation Services File started: 11 January 2005 Last modified: April 2013 **Copyright Climate Mitigation Services** 8 Total S.A., France vellow column indicates Investor-owned original reported units 10 **Production / Extraction data** 11 Crude Oil & NGL Year 12 Total Company 1 13 Company 1 Company 2 Company 3 Company 2 Company 3 Total 14 usand bbl / Million tonnes/yr Million bbl /yr ion bbl /yr 15 16 Total Group Total Group Elf Aquitaine CFP-Total CFP-Total Elf Aquitaine 18 19 20 21 22 23 24 25 26 27 28 29 30 31 33 34 40 41 42 43 44 44 45 55 55 56 67 66 66 66 66 66 66 1923 1924 CFP inherits Deutsche Bank's interests in Turkish Petroelum Co as war reparations, provides access to oil fields in Mesopotamia 1925 1926 1927 1928 CFP makes discovery in Iraq (Lirkuk, Baba Gurgur field, substantial reserves (no data) Gulbenkian, Anglo-Persian et al 31Jul28 "Red Line" Agreement 1929 CFP enters the oll exploration business (Cherifienne des Petroles) in Morocco See also Total history in Beltran (2010) 1930 1931 French govt raises its stake in CFP from 25 to 35 percer CFP to Total CFP's refinery in Normandy inaugurated in 1933; capacity 900,00 tonnes/yr CFP pipeline from Kirkuk to Haifa receives 4 million tonnes of crude million bbl /yr 1934 1935 29 39 49 1936 Acquires 23.75 percent equity in newly formed Petroleum Dev. Oata 1937 1938 1939 Acquires 23.75 percent equity in newly formed Petroleum Dev. Qual Acquires 23.75 percent equity in newly formed Petroleum Dev. Oman PetroFina moves to new HQ in Brussels CRPM discovers gas in SW France (becomes Elf Aquitaine later); no data; Trucal Coast Petr. Dev. formed (later United Arab Emirates) 59 69 79 89 99 109 119 129 138 148 158 168 178 188 208 228 238 248 258 268 277 287 interpolated interpolated interpolated interpolated interpolated interpolated 1940 Normandy refinery assets burned 1941 1942 1943 1944 1945 1946 interpolated interpolated interpolated interpolated interpolated interpolated Bureau de Recherches de Petrole, RAP, and BRP are forerunners of Elf Equitaine 1947 1948 1949 1950 interpolated interpolated interpolated interpolated interpolated 1951 1952 30-inch pipeline from Kirkuk to Banias (Syria) is commissioned: "springboard for CFP expansion" 1953 1954 1955 1956 1957 Algeria: CFP (49%) and SN Repal (51%) discover Hassi Messagud oil field and Hassi R'Mel gas field interpolated American PetroFina takes over American Liberty Oil Co.; Lacq gas processing plant commission. Abu Dhabi: ADMA discovers Umm Shaif oil field offshore Das Island, brought on stream in 1962 1958 1959 1960 1961 1962 Production starts at Hassi Messaoud in Algeria Elf Aquitaine, SPAEF discovers N'Tchengue oil field in Gabon interpolated interpolated interpolated interpolated interpolated interpolated interpolated CFP. Algeria: world's first gas liquefaction plant built, uses Hassi R'Mel gas. 307 1963 CFP-Total, ADMA dicover Zakum oil field in Abu Dhabi Elf Aquitaine, RAP take joint interest in TOSCO 317 327 1964 1965 1966 1967 1968 337 347 357 PetroFina: North Sea gas fields discovered; Elf discovers Douleb oil in Tunesia Total Group 1 tonne = 7.33 bbl 367 interpolated onne = 7.5\_ million bbl /yr 396.€ 453./ Ekofisk oil field discovered in N Total Group equity oil ~40% million tonnes/yr 1969 68 69 70 1970 1971 1972 thousand bbl /day 1,086.5 1,241.2 million bbl /yr 397 Ekofisk 453.6 71 72 73 74 75 76 77 78 80 81 82 83 84 85 86 87 88 89 90 1973 235.6 257.7 1974 35.2 1975 1976 1977 29.4 30.5 28.9 215.3 223.5 211.7 212.8 1978 29.0 1979 28.6 209.6 1980 186.9 1981 1982 1983 1984 110.7 100.4 87.2 90.9 1985 99.0 109.2 125.3 1986 1987 1988 million bbl /y 125 3 214.4 104.1 121.7 140.9 41.5 1989 1990 153.3 42.7 189.0 8% Rest of war 171.6 167.9 157.0 226.7 1991 39.5 37.1 203.0 209.0 1992 1993 1994 1995 35.5 43.6 226.0 251.1 45% Africa 93 94 95 96 97 98 99 100 101 239.4 186.2 51.3 278.9 1996 1997 1998 1999 2000 194.2 548.2 535.8 524.5 Total Fact Book 2008, page 1,433 1,433 2001 1.454 1.454 530.7 580.0 entitlement prod" thousand bbl /day 1,695 1,621 2002 "technical prod" 2002 2003 2004 2005 2006 2007 606.3 618.7 591.7 /yr 641.3 622.0 619 592 103 104 105 1.614 1.506 589.1 550 549.7 593 1.624 1.506 592.8 551 587 106 107 108 109 587 608 599 586 6 23,683 Total 4,239 11,839 8,172 2,882 na na 3,450



#### Cell: G9

#### Comment: Rick Heede

Total.com (www.total.com/en/about-totalgroup-presentation/group-history-940553.html)

France has no oil, but it does have one of the world's leading oil companies. How did the former Compagnie française des pétroles, now Total, born on 28 March 1924, become a major operator on the global oil scene?

Looking back, it is an impressive feat since the Group has had to contend with the vicissitudes of history - crises, wars, nationalizations by producing countries, technological changes - since its inception. Total has developed since that time and has expanded its presence throughout the world. Since 1999, the company has strengthened itself by merging with PetroFina and, at the beginning of 2000, with Elf Aquitaine, so as to join the small club of oil and natural gas majors.

The Illustrated History of Total invites you to discover the saga of Total, which began in the Iraqi sands in the Iraqi sands in the 1920s and to retrace the steps of a company nimble enough to adapt to its environment by going international, diversifying and staying innovative: the conquest of new fields, expansion of the global marketing network and the creation of a major chemical production business. Oil may be a highly strategic form of energy, a heavy industry involving huge capital expenditure and critical technology developments, but the Illustrated History of Total also aims to tell the story of the men and women who built patiently and boldly the company as we know it today."

History (wikipedia, en.wikipedia.org/wiki/Total\_S.A.)

The company was founded after World War I after the French Prime Minister Raymond Poincaré rejected the idea of forming a partnership with Royal Dutch Shell in favour of creating an entirely French oil company. At Poincaré's behest, Col. Ernest Mercier enlisted the support of ninety banks and companies to found Total on 28 March 1924, as the Companie française des pétroles (CFP), literally the "French Petroleum Company", Petroleum was seen as vital in the case of a new war with Germany. However, the company was from the start a private sector company (it was listed on the Paris Stock Exchange for the first time in 1929). CFP took up the 23.75% share of Deutsche Bank in the Turkish Petroleum Company (renamed the Iraq Petroleum Company), awarded to France as compensation for war damages caused by Germany during World War I by the San Remo conference. In 1991 the company name became simply Total. After Total's takeover of Petrofina in 1999, it became known as Total Fina. Afterwards it also acquired Elf Aquitaine. First named TotalFinaElf after the merger in 2000, it was later renamed back to Total in May 2003.

Chart of the major energy companies dubbed "Big Oil" sorted by latest published revenue As of 2010. Total had over 96,000 employees and operated in more than 130 countries [2] As recently as 1992, the French government still held 5% of the firm's shares, down from a peak of over thirty percent. In the time period between 1990 and 1994, foreign ownership of the firm increased from 23 per cent to 44 per cent. Qatar is reported to have a 3 percent stake."

#### Cell: K12

### Comment: Rick Heede:

Total net worldwide crude oil plus natural gas liquids produced by each company or state-owned enterprise. Where data is available, we list gross production (before royalty production is netted out). More often, however, oil companies report production net of

Crude production includes natural gas liquids (NGL) unless noted.

#### Cell: W12

#### Comment: Rick Heede

Natural gas is typically reported as dry gas; natural gas liquids are reported under crude oil.

Carbon dioxide is normally removed from the gas flow at the production site (see "Vented Carbon Dioxide").

"SCM/d" = standard cubic meters per day. "cf/d" = cubic feet per day.

Net production typically excludes a number of diverted gas streams. Quantities and fractions vary; ExxonMobil's exclusions are probably typical of the industry: "Net production available for sale quantities are the volumes withdrawn from ... natural gas reserves, excluding royalties and volumes due to others when produced, and excluding gas purchased from others, gas consumed in producing operations, field processing plant losses, volumes used for gas lift, gas injections and cycling operations, quantities flared, and volume shrinkage due to the removal of condensate or natural gas liquids production."

ExxonMobil Corporation (2004) 2003 Financial and Operating Review, www.exxonmobil.com, p. 55.

#### Cell: H27

#### Comment: Rick Heede:

Beltran, Alain (2010) A Comparative History of National Oil Companies, P.I.E. Peter Lang, Brussels, 356 pp.

#### Cell: H32

#### Comment: Rick Heede

Total history, CFP-Total: "first oil from Iraq arrives in Tripoli in July and in Haifa at the end of the same year. The two pipelines have an annual throughput of 4 million metric tons." The oil is transported to CFP's new refinery near Le Havre.

CMS assumes that all of the pipelined crude oil is produced by CFP-Total. That said, CMS does not have data on CFP-Total's worldwide oil production, of which its Kirkuk operations may be a small part.

#### Cell: N49

#### Comment: Rick Heede:

SNPA discovers Lacq gas field in France in 1951.

#### Cell: N55

#### Comment: Rick Heede:

Oil & Gas Journal OGJ100 production data, billion cf (Bcf) per year, various years.

# Cell: V62

### Comment: Rick Heede

Total coal production reported for 1988 only, including production in US (PA), Europe, Australia, "Far East," and "Southern Africa" in Total (1989) Annual Report, page unknown.

### Cell: D68

# Comment: Rick Heede

### Cell: F69

### Comment: Rick Heede

Total Group (1971-1972) reports in exquisite detail about the geographic permit areas in sq km, but precious little data on crude oil or natural gas produced. CMS has culled a few bits of quantitative data for 1971 and/or 1972.

While it raises questions about reliable reporting, we quote:

North America: "Your affiliate's output, originating mainly from operations in Canada, was 5,500 b/d of crude oil;" and 12.1 million cfd of natural gas, i.e., an increase of respectively 19% and 7% as compared to 1971."

North Africa: "The Group's offtakes in Algerian crude oil reached 141,500 b/d in 1972."

Middle East: "Your Company's offtakes represented a volume of 1,094,500 b/d vs. 1,082,100 b/d in 1971."

Norway: "Ekofisk, ... from which your Company lifted its share of oil in two cargoes of 314,000 barrels.

CMS enters these data, even though mis-reported by Total.

# Cell: 070

#### Comment: Rick Heede

Total Group annual report 1972, pp. 13 & 15, shows Canadian natural gas production of 5,500 cf per day, and at the Leeuwarden gas field in the Netherlands "production reached 35.6 million cfd."

#### Cell: D71

### Comment: Rick Heede

Total annual reports 1977 and 1978 show operating data, "crude oil resources, own resources (as distinct from purchases), in kilotonnes per year" for 1973-1978. However, in the 1979 annual report it appears that Total's "own resources" does not mean equity production," but includes some purchased oil, even though purchased oil is also reported as a separate line item.

CMS concludes that Total produces roughly 40 percent of the total oil reported in its operating data, hence CMS applies this factor to each year 1973-1978.

As a result, eg for 1974, CMS cites reported total resources of 86.595 million tonnes \* 0.406 = 35.2 million tonnes. FOR comparison, that year's "own resources" equaled 70.8 million tonnes. Go figure

#### Cell: P72

# Comment: Rick Heede

Total annual report 1978 shows "natural gas marketed on a joint basis: CFP's share"for 1974-1978. CMS only cites data for 1974 here, since subsequent annual reports show higher (presumably through acquisitions or mergers, or better data) for 1975-1978.

#### Cell: P73

# Comment: Rick Heede

Total annual report 1979 shows "natural gas volumes marketed on a joint basis, overall, billion cubic meters per year" for 1975-1979.

### Cell: D77

### Comment: Rick Heede

Total's annual report 1980 reports both "equity oil" production on p. 11 and crude oil recources in the operating data on p. 30. In 1979, for example, equity oil / total resources = 28.6 million tonnes / 70.7 million tonnes = 0.406. CMS applies this fraction to Total's resources resported for 1973-1978; see above

#### Cell: P78

# Comment: Rick Heede:

Total annual report 1984 shows marketed natural gas in million cubic meters per year 1980-1984. Gas production is not reported. However, gas production is reported for 1983 and 1984 in another table, p.13, "production by operating subsidiaries (deliveries on behalf of Company and associated third parties)" that far exceed marketed natural gas cited above. For example, in 1984, gas production is shown as 20.6 billion cubic meters, whereas natural gas (presumably referring to marketed gas) is shown as 6.01 billion cubic meters. CMS reports the somewhat less ambiguous "production by operating subsidiaries" for 1983 and 1984, but we do not adjust upwards the marketing data for 1974 to 1982

### Cell: D79

### Comment: Rick Heede

Total annual report 1982, million tonnes of "equity oil" per year, CMS excludes 33.3 and 30.6 million tonnes of purchased oil in 1981 and 1982, respectively.

Cell: D81

#### Comment: Rick Heede

Total annual report 1984, p. 13, million tonnes of "crude oil production by operating subsidiaries", per year,

Cell: P81

### Comment: Rick Heede:

Total annual report 1986, operating data shows natural gas (presumably but ambiguously referring to) marketed amounts in million SCM per year. These quantities do NOT include liquefied natural gas (LNG, in tonnes per year: 1986 = 0.654 million tonnes), nor natural gas liquids (1986 = 1.546 million tonnes).

Cell: Q81

#### Comment: Rick Heede:

Total annual report 1984, p. 13, billion cubic meters per year.

Cell: D83

# Comment: Rick Heede

Total Group annual report for 1986, oil and gas exploration and production table, shows "production by operating subsidiaries" crude oil in million tonnes, for 1985 and 1986, CMS enters 1985 datum at 13.5 million tonnes of crude oil.

Call: F83

#### Comment: Rick Heede:

Elf Aquitaine (1987, 1989) Annual Report, p. 11, shows "production accruing to Elf Aquitaine" in 1985 = 17.1 million tonnes; 1986 = 17.1 Mt; 1987 = 17.8 Mt; and 1988 = 21.2 Mt. CMS reports these data, even though Oil & Gas Journal apparently cites the larger quantities Elf Aquitaine reports as "Aggregate production of Elf Aquitaine operated fields" (27.5, 28.2, 29.3, and 31.7 million tonnes in 1985, 1986, 1987, and 1988, respectively),

Cell: R83

"Aggregate production of Elf Aquitaine operated fields" for 1985-1988 from Elf Aquitaine (1987, 1989) Annual Reports, p. 11.

Note: See same year: Oil. Aggregate production is higher than accrued to FIf Aguitaine, 1985 = 17.2 billion m3 (BCM), 1986 = 15.6 BCM, 1987 = 14.45 BCM, and 1988 = 15.80 BCM.

Cell: 185

### Comment: Rick Heede:

Oil & Gas Journal OGJ100 or Data Book, various years, Petrofina (Belgium), for 1987-1997.

Cell: U85

#### Comment: Rick Heede:

Oil & Gas Journal OGJ100 or Data Book, various years, Petrofina (Belgium), for 1987-1997.

#### Comment: Rick Heede:

Oil & Gas Journal OGJ100 production data, million bbl per year, various years.

Cell: V86

### Comment: Rick Heede:

Oil & Gas Journal Data Book 1990 estimates Elf Aquitaine natural gs production as 829 and 890 Bcf in 1988 and 1987, respectively; Elf Aquitaine Annual Rpt for 1989 shows 15.8 billion SCM/yr for 1988 (= 558 Bfc).

CMS cites company data. CMS also interpolates for 1989 (whereas OGJ reports 823 Bcf), in line with their previous years' estimates but higher than reported Elf Aguitaine data

Cell: J87

#### Comment: Rick Heede

Oil & Gas Journal reports Elf Aquitaine's oil production using "aggregate" rather than "production accruing to company." CMS reports the latter, which we interpret to mean equity production. We do not have Elf Aquitaine annual reports for 1989-1997 to correct OGJ's reporting. In 1988, for example, CMS uses 21.2 million tonnes (equals 155 million bbl), whereas OGJ cites 236 million bbl.

Cell: U91

# Comment: Rick Heede:

Oil & Cas Journal databook 1996, page 20-21, "after royalty) reports 530.2 Bcf for PetroFina's gas production in 1993, but as 218.1 Bcf in the 1995 Data Book; CMS cites the latter, assumes typo in later edition.

Cell: D98

# Comment: Rick Heede

Oil and gas production for 2000-2001 from EI (2003) Top 100. p. 258.

Cell: F102

# Comment: Rick Heede (Jan10):

Total (2009) Fact Book 2008, "technical" and "entitlement" production 2004-2008 in thousand bbl per day, www.total.com, page 11. Footnote: "Technical production defi ned as equity share of wellhead production; entitlement production defi ned as FAS 69 production plus mining, including equity affi liates."

Cell: K102

# Comment: Rick Heede:

CMS uses Total data from its Fact book 2008 for 2004-2008 production, "technical production" (which appears to translate as equity share of gross production: Oil & Gas Journal OGJ100 cites Total's "entitlement production" instead.

Cell: 0102

# Comment: Rick Heede

Total (2009) Fact Book 2008, "technical" and "entitlement" production 2004-2008 in million of of natural gas per day, www.total.com, page 11, Footnote: "Technical production defined as equity share of wellhead production: entitlement production defined production." as FAS 69 production plus mining, including equity affi liates."

# Comment: Rick Heede (ian10):

CMS cites Total's own data for "technical production" of natural gas (see data in columns "M" and "N") for 2004-2008. CMS cites Oil & Gas Journal's OGJ100 and other sources (such as Elf Aguitaine) for 1970-2003.

Cell: D106 Comment: Rick Heede:

### AR2010 shows 1456+347=1803 Liquids total production +share of equity and non-consolidated affiliates (Rhea)

Cell: H106 Comment: Rick Heede

# OGJ100 6Sep2010 pg 67, increased earlier reported 2008 production Cell: P106

Comment: Rick Heede: AR2010 reports 4837+298=5135 Total+share of equitea and non-consolidated affiliates

# Comment: Rick Heede:

AR2010 Liquids total production +share of equity and non-consolidated affiliates

Cell: P107

### Comment: Rick Heede:

AR2010 Total+share of equitea and non-consolidated affiliates

Cell: V107

#### Comment: Rick Heede

OGJ100 6Sep2010 pg 67